



✦ 11th International Used Vehicle Show 17th Sept. 2010 ✦✦✦ 11th International Used Vehicle Show 17th Sept. 2010 ✦✦✦ 11th International Used Vehicle Show



**PistenBully engines meet new
exhaust emission guidelines**

Report on page 2

photo: Brad Kasselman

**Dear Customers,
Dear Readers,**

The trend away from more and more hp in favour of environmentally-friendly, resource-conserving and, above all, more cost effective driving is becoming ever clearer. You can be sure that we are active and innovative in new, trend-setting technologies that are kind to the environment and do more than just meet the legal requirements. Always at the centre of our future projects: best technical performance that perfectly combines ecology and economy. As a technology and market leader, we promise you that we will raise the bar even higher for snow grooming equipment in future.

On 17th September 2010, we are starting the 2010/2011 winter season with our 11th International Used Vehicle Show. You can choose your used PistenBully from our selection of around 100 vehicles here in Laupheim. I am sure that every visitor will find the right PistenBully here from this comprehensive selection. And if you are unable to come to the Used Vehicle Show, you can find the latest offers all year round at www.pistenbully.com under Products/Used Vehicles.

I wish you a successful start to the season and hope to welcome you to our Used Vehicle Show in Laupheim.

Yours, Jens Rottmair



Exhaust technology for the future.

Kässbohrer engines meet new exhaust emission guidelines!

Pioneering spirit and innovative strength are crucial features for keeping a company on a growth course. It is not those who chase after things that shape the market, but rather those who seek new paths. Kässbohrer's many years of success show that the PistenBully developers have understood what customers and markets want: operating comfort is also at the forefront alongside profitability and functionality and, for some time, the development of new vehicle technologies with an ecological aspect has had to be incorporated. Kässbohrer definitely takes a leading role when it comes to ecology. For example, the PistenBully's filter technology has been awarded the German environmental prize. Continual redevelopment of the vehicles has also led to the PistenBully fleet being best equipped for the new emission regulations that come into force from 2011 and 2014 in Europe, the USA and Japan. The company is currently testing the diesel-electric drive in its vehicles with an eye to the future

New emission limits.

The negative effects of the fuel exhaust emissions – particularly the nitrous oxide (NO_x) and particulate matter contained therein – on air quality and health are sufficiently well-known. The EU passed a law in 1999 to curtail the effects of the air pollution (EU Stage 1) which specifies strict emission limits for diesel and petrol vehicles with regard to NO_x and particulate matter. The EU Stage 3A and the American EPA Tier 3 still apply until 2011. From 2011, the EU Stage 3B and the EPA Tier 4 interim come into force and then the EU Stage 4 and the EPA Tier 4 final follow in 2014. Kässbohrer uses two

methods in its engine technology to meet these new exhaust emission regulations. The SCR technology in Mercedes-Benz engines, which are used in the PistenBully 600, for example, and the AGR technology in Cummins engines, which are used in the PistenBully 400

or in the Formatic 350 always in combination with soot particle filters. SCR technology has been standard in the HGV industry for years and is sufficient to meet the regulations of EU Stage 3B. From the current perspective, the SCR technology must be combined with the AGR technology in both engine types to meet the strict requirements of EU Stage 4. All PistenBully models are also equipped with particle filter technology.

Equipping the PistenBully from 2011.

Kässbohrer is gradually rolling out appropriate engine technology across the PistenBully fleet to meet the requirements of the future exhaust emission regulations. The company is investing in engines today so it is able to meet the need commercially over the next few years, Exhaust emission level 3A/Tier 3 will be achieved in 2011 with the introduction of stock engines. From 2012, the PistenBully models 100, 400, 600 and 600 Polar will be equipped for the EU and US markets in accordance with EU 3B/Tier 4i regulations. From 2014, these models will be modified so that they meet EU 4/Tier 4 final.

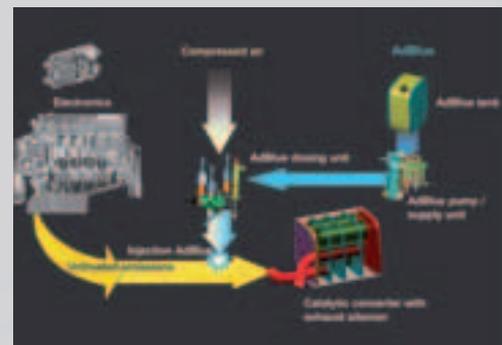
Expect more in the future.

Just meeting the legal requirements is not enough for Kässbohrer. Work has been going on for a long time on new technologies to reduce vehicles' CO₂ emissions. In this context, Kässbohrer presented a study for the first time at Interpin 2009 on the use of a diesel-electric drive for the PistenBully. A lot has happened since then and the first vehicles with this technology are now in the testing phase. A diesel-electric drive practically carries its own power station with it – a generator that is driven by a diesel engine. The electrical energy produced not only supplies the propulsion motors, but also the electric motors for direct drive of tiller and winch. The advantages of this technology: low fuel consumption and, thus, lower CO₂ emissions and lower operating costs. Additionally, in comparison to a hydrostatic drive, the same or even a higher level of efficiency is achieved with lower power. Moreover, the energy is regained on the downrides and is used to drive the snow tiller.

The technologies for emission reduction in detail

SCR technology

In SCR technology the nitrogen emissions are reduced with a downstream ceramic catalytic converter – the SCR-Cat. This process requires a non-toxic and odourless urea solution (AdBlue). It is injected into the exhaust gas flow and converts the nitrous oxide in the catalyser into water vapour and elementary nitrogen, a natural component of air. The disadvantages here are predominantly the need for a high-grade steel exhaust system to prevent corrosion by the urea, extensive peripheral SCR equipment, a heated urea tank and a compressed air system to inject the urea solution.



AGR technology

The AGR technology feeds some of the cooled exhaust gas back into the engine to keep the combustion temperature and, thus, the formation of NO_x low. However, a particle filter is also required to maintain the particle value. This technology needs no other reduction components, requiring a larger engine space and installation of a larger exhaust silencer. Furthermore, 30 % higher cooling efficiency and low-sulphur fuels are required.



17th September 2010 in Laupheim. 11th International PistenBully Used Vehicle Show.

It's that time again on 17th September 2010: Kässbohrer is opening its 11th International Used Vehicle Show in Laupheim. Visitors can enjoy the largest selection of quality and workshop-tested PistenBully in the world. Over 100 used vehicles are on display here – a selection that has the right PistenBully for every requirement. Customers can also have their used PistenBully conditioned in the PistenBully workshops according to their individual expectations and wishes, or repair it themselves.

Bye-Bye Bonus makes buying even more attractive!

Buying on 17th September is more worthwhile than you think: in addition to the special price discounts or the option of exchanging an "old" snow groomer for

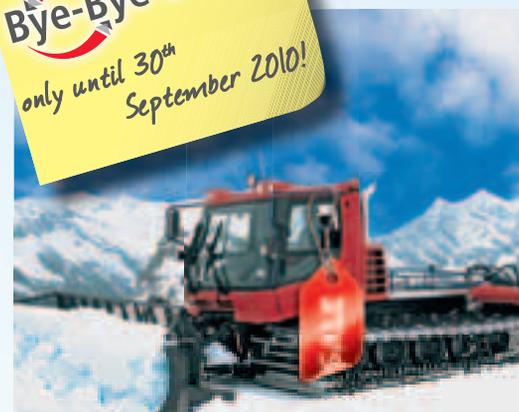
a "new" used PistenBully, buyers get an extra 5,000 euros as a Bye-Bye bonus on top of the value of their old vehicle. It's worth acting fast, as the Bye-Bye Bonus promotion is only available until 30th September 2010.

Hunt out bargains in the Outlet Shop!

The bargain hunt in the PistenBully Outlet Shop is also running until 30th September. Original PistenBully spare parts are reduced by up to 70 % until then.

Bye-Bye-Bonus

only until 30th September 2010!



Visitors to the 11th International Used Vehicle Show can also look forward to:

- Comprehensive information about special uses
- Spare tracks at promotional prices
- Spare parts at special prices
- Factory tour

Cross-country specialist for all occasions.

PistenBully *Paana* creates perfect tracks in all snow conditions.

The PistenBully *Paana* is the small but fine specialist for perfectly groomed cross-country tracks. It has repeatedly proven its ability over the last 25 years and has countless fans around the world. Why does it stand out? Regardless of whether it is making tracks in new snow or on iced surfaces, it does this effortlessly. The PistenBully *Paana* is available in three different widths for the best possible adjustment to the local conditions. Its tracks are specially designed for cross-country tracks and, thus, also enable work on very thin snow coverings. Additionally, thanks to its two-stage tiller system, it produces tracks that correspond to the FIS requirements in just one pass.

Impressive technology.

The PistenBully *Paana* has more going for it than just perfect track results. A powerful, reliable Cummins 4-cylinder in-line engine with turbo charger sits beneath its bonnet. The driver can control its power easily using the cruise control button – ideal for long tracks and for an even grooming result. The hydrostatic tiller drive with continuously adjustable shaft speed also contributes to flexibility when working. The open web profiles of the hardened steel crawlers ensure that the robust PistenBully *Paana* can also score with high wear resistance. Low-profile tracks with a profile of 62 mm are available instead of the tracks with a web height of 72 mm for very sensitive surfaces or thin snow coverings.



The tracks are specially designed for cross-country tracks and also allow you to work on thin snow coverings.

Comfortable work station.

The driver of the PistenBully *Paana* will find a comfortable and safe work station in the driver's cab. Huge windows and the centre seat provide uninterrupted view in all directions. The large sunroof, a generous heating system, ergonomic, clear operating controls and the air-sprung, heated driver's cab make everyday work very pleasant and operation easy. The low-noise, safety design of the driver's cab meets the high requirements of the ROPS certification.

Finland's export hit now makes cross-country tracks too. Track setter available for the Formatic 350.

What do saunas, Nokia mobile phones, two-time Formula 1 world champion Mika Häkkinen, Scandinavian design and the Formatic 350 have in common? The answer is very simple: they are all well-known "export hits" from Finland and are now world-renowned. The Formatic 350's roots are in Finnish Replot, but the vehicle that has been part of the PistenBully fleet since 2008 owes its latest accomplishment to Kässbohrer Geländefahrzeug AG: it is now also available with a quadruple track setter and optional steering wheel control.

Larger operating range.

The Formatic 350 is also now the ideal vehicle for perfect cross-country tracks. The quadruple track-setter and the Triflex tiller "Snowrobot" with finisher mounted one behind the other and the hydraulically adjustable side flaps provide impressive results along the whole line. The large hydraulic pumps transfer the mighty power of the 350-hp Cummins diesel engine directly to the proven PistenBully original tracks and, as a result, the Formatic 350 can climb any slope effortlessly. In 2010, the Formatic 350 impressively proved its power in the tough competition conditions of the Tour de Ski in Oberhof (Germany) and Val di Fiemme (Italy).



The Formatic 350 is actually a pure snow grooming vehicle. An optional quadruple track-setter is also available, which creates perfectly groomed cross-country tracks even under competition conditions. The track setters can be lifted up individually, as with all track attachments from Kässbohrer Geländefahrzeug AG.

Driver-oriented comfort.

As with all vehicles from Kässbohrer Geländefahrzeug AG, the spacious driver's cab on the Formatic 350 is ROPS-certified. A centre seat with full belt harness, two passenger seats and a one-hand stick steering are part of the standard equipment – the one-hand stick steering can also be replaced by steering wheel control.

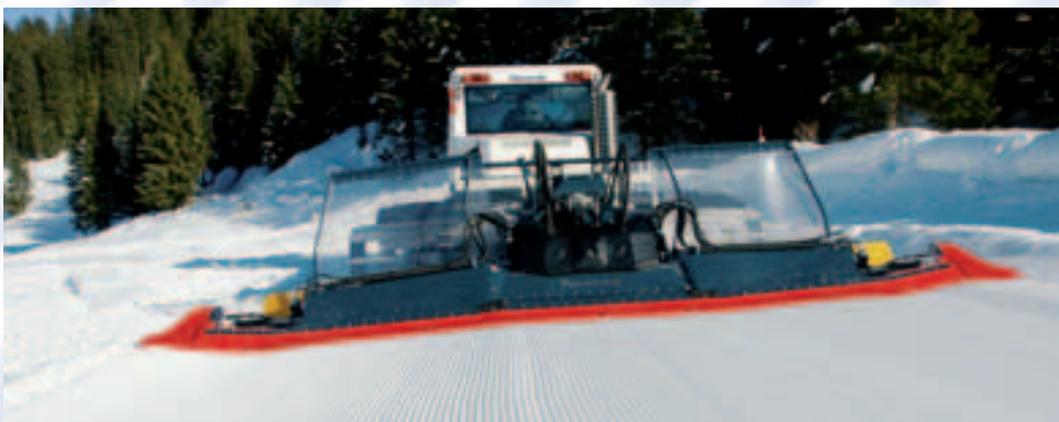
The electrically heated panoramic windows in the low-vibration cab, coolant-heated front windscreen wipers and an intelligent lighting concept all ensure good visibility and the highest safety for everyday work. There is room for fun at work as well with the MP3-compatible CD-radio including sound boost system.



The Formatic 350 is also available with steering wheel control if you prefer.



Comfortable and safe: the centre seat with full seat belt.



The Formatic 350 Triflex tiller "Snowrobot" creates perfect slopes. And in all snow conditions. The very flexible double finisher with finisher mounted one behind the other and the hydraulically adjustable side flaps prepare each track with no obvious overlaps.

3rd PistenBully AfterWork-Party.

Lots of fun and top sporting achievements to end the season.

The industry met from 18th – 20th May 2010 after a year's break for the 3rd PistenBully AfterWork-Party. The absolute highlight of the event this year was once again the PistenBully biathlon. Around 140 teams from over 25 nations took part and competed against one another with a lot of enthusiasm and competitive spirit. Naturally, Kässbohrer presented its current product range alongside the sporting challenge. A varied general programme created a great atmosphere.



In addition to the presentation of current products, you could also acquire older PistenBully as part of a Used Vehicle Show.

AfterWork-Party 2010 overall winners

| Alpine ski resorts | | | | |
|---------------------------|-------------------------------|-----------------------|----------------------|------------|
| Position | Ski resort | Runner 1 | Runner 2 | Total time |
| 1. | Lugnet Falun | Tomas Norgren | Jonny Stigestad | 02:25.4 |
| 2. | Idre Fiäll | Terje Martinsson | Bertil Palsson | 02:29.4 |
| 3. | Römerstein/Kurvenlift Leitner | Jakob Schilling | Bernhard Neu | 02:29.8 |
| 4. | Sluzby Vitkovice s.r.o. | Tomas John | Michal Nechanicky | 02:29.9 |
| 5. | Skilift Wengen | Uwe Greiter | Dirk Gudermann | 02:33.0 |
| 6. | Ramundberget | Kalle Ljungberg | Henry Jonsson | 02:36.7 |
| 7. | Talblick-Skilift Mitteltal | Thomas Schmelzle | Rüdiger Finkbeiner | 02:38.0 |
| 8. | Sdruzeni Ski areal Bubakov | Miroslav Zuzanek | Zdenek Hak | 02:40.0 |
| 9. | Skilift Traifelberg | Peter Glück | Jonas Usenbenz | 02:45.9 |
| 10. | Stie-Alm Idealhanglift | Florian Sanktjohanser | Martin Baumgartner | 02:46.5 |
| Cross-country ski resorts | | | | |
| Position | Ski resort | Runner 1 | Runner 2 | Total time |
| 1. | Gemeindebetriebe Ruhpolding | Sebastian Wimmer | Franz Schneider | 02:10.8 |
| 2. | Marktgemeinde Garmisch | Toni Merkel | Gustl Albrecht | 02:18.3 |
| 3. | Sportstätten Oberstdorf | Erich Dressel | Peter Schöll | 02:20.3 |
| 4. | Skiclub Hirschau | Thomas Steindl | Wolfgang Schwarz | 02:21.3 |
| 5. | Chiemgau-Arena Ruhpolding | Alois Reiter | Rudi Lisowski | 02:22.9 |
| 6. | Gemeinde Neuschönau | Josef Wurm | Norbert Wurm | 02:24.5 |
| 7. | WSV Clausthal-Zellerfeld | Lars Güring | Leon Schmidt | 02:25.5 |
| 8. | Gemeinde Schwangau | Andi Grotz | Hannes Bruckdorfer | 02:34.4 |
| 9. | Stadt Marienberg | Steffen Ullman | Kay Morris Walther | 02:34.7 |
| 10. | Gemeinde Reit im Winkl | Andreas Mühlberger | Andreas Heigenhauser | 02:42.0 |



High concentration and pure excitement at the shooting range.



The excitement was also tangible in the crowd.



Every metre was hard fought.



Physical needs were well taken care of.

Small but nice: The PistenBully market in Great Britain.



Snow fences and flexible PistenBully use help to create perfect slopes even in these adverse weather conditions", says Schmid.

see the market here as secure in the long-term and see good opportunities for sales generation through services, spare parts purchases or even the sale of used vehicles", summarises Schmid.

In addition to the classic ski resorts, PistenBully are also used at the British indoor ski centres. "The English love winter sports and happily accept a long journey even for a weekend trip. For this reason, we

The British are pioneers of winter tourism. The beginning was a wager that a hotelier from St. Moritz made in September 1864 with four British summer guests: they should come once in winter and be impressed by the white splendour. If they liked it then they could stay as long as they wanted and if not then he would reimburse their travel costs. The four accepted the wager and were so impressed that they stayed from Christmas to Easter. This story makes the four travellers the first winter tourists of the Alps. Ski tourism really began to develop from 1950 onwards. The English were also some of the first to discover this type of tourism. Thus, skiing has a tradition from the past in Great Britain. Whilst you might not immediately see this country as a ski region, there are a couple of small but nice ski resorts providing a market for PistenBully.

"Our PistenBully are at work in all Scottish ski resorts and those in the English Lake District", explains Harald Schmid, whose responsibilities include these markets, and he adds: "The market here is completely developed and we are more than satisfied with our presence. For this reason, we concentrate in particular on offering our customers perfect service for their PistenBully." Kässbohrer relies on local service staff for this: Service Technician David Patterson looks after the needs of the British customers and is supported in Laupheim by Service Agent Ralf Bohnet. When a new vehicle is required they coordinate everything with Harald Schmid.

The ski resorts in Scotland are The Lecht, Glenshee, Glencoe, Nevis Range and Cairngorm. You can ski in the Lake District in England. All ski resorts are in layers up to a maximum height of 1,400 metres. "The extreme winds are a particular challenge for work in the British ski resorts. In the morning you sometimes find that the snow is no longer where it fell overnight, but has in fact been blown away.



Harald Schmid, Kässbohrer Geländefahrzeug AG Laupheim is responsible for the ski resorts in Great Britain.

PistenBully 300 *GreenTech*: Fit for summer work.

Grass, maize, rye, barley, wheat – PistenBully also impress across the board away from the snow and go further where conventional wheeled vehicles “have to pass”. The vehicles can be equipped for any use. The Service Workshop in Laupheim ensures that the PistenBully 300 *GreenTech* is just as well-equipped for silage transport as for mowing and mulching, waste disposal and earthworks, peat

excavation and other extreme transporting work. The team at the Service Workshop guarantees tried and tested smooth technical function on difficult terrain. Knowledge from the “field” and experience with customers are taken into account for these standardised special solutions.



Not just at home in the snow.

PistenBully 300 *GreenTech* prove themselves with the hardest tasks on difficult terrain.



It is well-known to everyone today: The PistenBully is a vehicle with cult character and its fame is so huge that its name replaces the word “snow groomer” in general language usage. The cult brand celebrated its 40th birthday in 2009 and can look back with pride on an eventful past shaped by countless innovations. Technical progress, market-driven solutions and close customer relations characterise the PistenBully brand and make them the undisputed no. 1 in slope and track grooming. However, not all PistenBully are used in the snow. For decades, PistenBully have been proving their strengths under the hardest conditions on any terrain. For example, transporting silage in biogas plants, landscaping work with the heavy mulcher or transporting a large amount of sludge. PistenBully are all-year machines

that work just as well on steep slopes as they do on extremely sensitive terrain. The flexible vehicle concept allows diverse attachments, such as dung spreaders, plant hole drillers, trench cutters and many more.

Several independent scientific studies clearly show: thanks to the excellent agility, the unequalled thrust and very good gradability with low fuel consumption, the PistenBully 300 *GreenTech* is superior to conventional wheeled vehicles on extreme terrain in terms of technology and profitability. The LAZBW (Baden-Württemberg agricultural centre for ruminant production, grassland management, dairy management, wildlife and fisheries) in Aulendorf has tested the

PistenBully 300 *GreenTech* with grass silage and the effects on density, silage temperature and fermentation quality. The test question was: “How are the compaction, silage temperature and fermentation quality of grass silage affected by use of the PistenBully 300 *GreenTech* as the spreading and rolling vehicle?” The LAZBW has also performed laboratory analyses on the harvested crop and all silage samples for its own interest and at its own cost. The PistenBully 300 *GreenTech* was thoroughly confirmed with outstanding results.



The PistenBully sales department would be pleased to send you the test reports, e.g. for grass or corn silage. Ask for a copy by sending a mail to: info@pistenbully.com

Award-winning pictures from the 2009/2010 season photo competition.

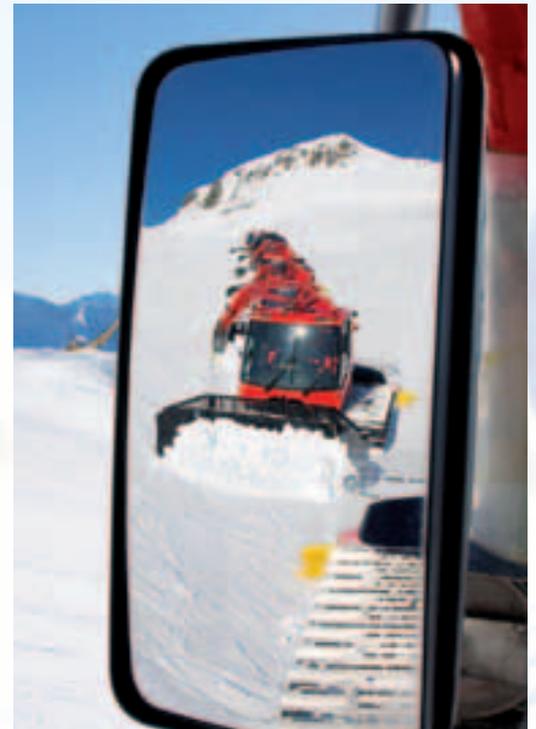
We are grateful for all your efforts and look forward to a repeat in the next winter season!



Florian Perren, Switzerland
taken in Zermatt, Switzerland



Markus Arnold, Austria
taken on the Nebelhorn, Germany



Remo Brühlhart, Switzerland
taken in Jakobshorn, Davos, Switzerland



Gregory Aigroz, Switzerland
taken in Videmanette, Rougemont, Switzerland



Silvo Godnov, Slovenia
taken in the Zelenica ski resort, Slovenia



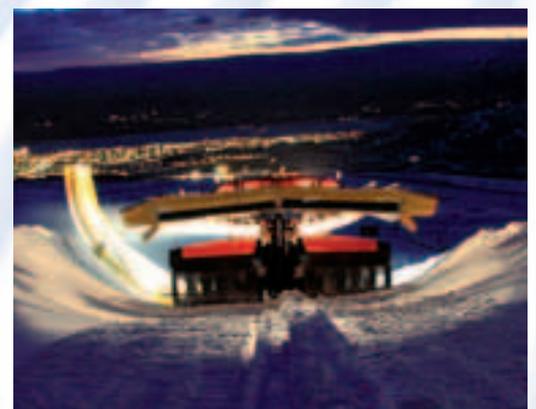
Peter Huber, Switzerland
taken at Sufnersee, Grisons, Switzerland



Markus Gündel, Germany
taken on the Kamm cross-country track in the Erz mountains,



Felix Tietze, Germany
taken in the Zillertal-Arena, Königsleiten, Austria



Jóhannes Rúnar Viktorsson, Iceland
taken on the Hlíðarfjall Akureyri, Iceland



Gianluca Facchini, Italy
taken in the Buffaure ski resort, Pozza di Fassa, Italy



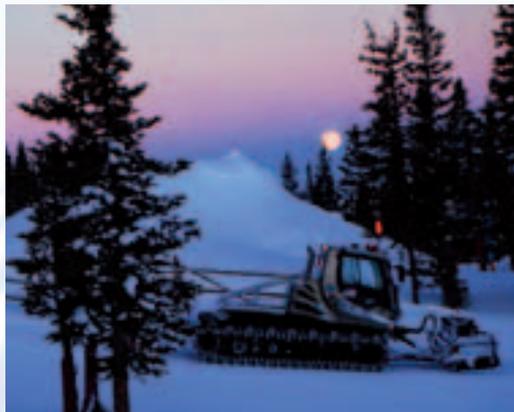
Yannick Simon, Germany
taken at the Salzwinkel ski lift, Feldstetten/Zainingen, Germany



Roby Cran, Canada
taken on the Whistler Blackcomb, Canada



Christian Miller, Austria
taken in Dachstein-Gletscher, Austria



Frank Linwood Kerstetter, USA
taken in Beaver Creek, USA



Ewald Imboden, Switzerland
taken in Grächen/Valais, Switzerland

Special prizes:



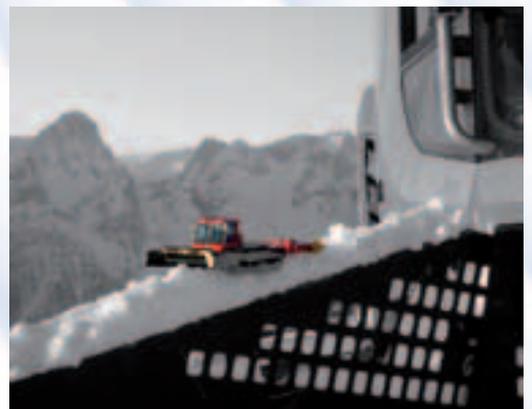
Luca Zardini Zesta, Italy
taken in Monte Cristallo, Cortina d'Ampezzo, Italy



Stefan Gerhauser
taken in Ramsau, Dachstein/Tauern Region, Austria



Gabor Draschitz, Hungary



Christian Kletzmayr, Austria

Rescue work on oil-contaminated beaches: BeachTech and the oil in the Gulf.



25 BeachTech vehicles are now working in Alabama, Mississippi and Florida to free the contaminated beaches of oil.

The oil menace remains a threat even after the provisional closure of the leak in the Gulf of Mexico. Hundreds of thousands of tonnes of crude oil are slowly drifting to the surface, poisoning fish, turtles and dolphins, covering sea birds and contaminating the formerly white beaches.

"It is really painful to see it with your own eyes", says Stefan Spindler, Product Department Manager BeachTech.



Rescue work on oil-contaminated beaches: BeachTech impresses everyone.

Together with Scott Merrill, BeachTech Manager for the American market, he spent a few weeks at the affected locations on the Gulf of Mexico working on beach cleaning matters.

"Chaos really reigned initially. Holidaymakers played on the beaches with their children, whilst the cleaning force organised by BP in their yellow protective suits collected oil clumps right next to them", reports Stefan Spindler of his first impressions on site. Chaos also reigned amongst those in charge at the beginning. The local communities and BP were under enormous

pressure. Such a situation was new territory for all involved. The local communities were naturally worried about tourism and the fishermen about their livelihood. Justifiably so, as the enormous losses the affected regions are facing are now becoming apparent. The number of holidaymakers in June was believed to be down by around 50 %. The full extent of the catastrophe can scarcely be quantified at the moment. Scott Merrill adds: "The people at BP had to invest in the right measures at the right places. For BeachTech the skill was in offering the right process to clean the beaches of oil.



A BeachTech 2800 performs the difficult job of around 100 helpers.

For this reason, numerous tests and even some modifications to the vehicles were required." Even when you have gained a lot of experience from past disasters, like the loss of the Prestige off the Atlantic coast or the oil catastrophe on Australia's Sunshine Coast, the conditions are always different every time. The tests were successful. The two gave multiple demonstrations with the beach cleaners on the affected beaches with their team for representatives of the responsible oil company BP, the different service providers and locals tasked with beach cleaning. With huge success: A total of 25 vehicles

of the towed models BeachTech 3000, 2800 and 2000 were ordered in two stages by BP and a service company called HEPACO, some of which were flown to the United States by air freight so they could start fighting the oil as quickly as possible.

The cleaning was exclusively performed at night, often for eight hours and longer: the tar balls are too fluid at 40 °C. Only the somewhat cooler night-time temperatures produce a honey or wax-like consistency, which guarantees clean separation from the sand on the filter band, without smearing everything. The 25 vehicles are used in so-called "Beach Cleaning Task Forces" that react quickly to the current local situation and move their teams from place to place, from beach to beach, as soon as new oil lands on a stretch of coastline.

"No-one can plan for such a catastrophe. Our warehouse was really empty for the first time after delivery of the first big order and various models were no longer available", says BeachTech Sales Manager Stefan Spindler. Additional vehicles have now been produced to maintain our ability to deliver – on the one hand to fight the oil and, on the other, to supply all our other customers around the world.



The media pay close attention to the presentation for BP COO Doug Suttles.



Sticky tar balls cover broad stretches of the beaches

An extraordinary success story.

One man, one mountain and a lot of snow.

The K-Info team visited Rudi Holzberger – a well-known journalist who has never got over the beauty of his home the Kreuzthal in Allgäu – on a lovely summer's day. Walking through the Adelegg it becomes clear: Rudi Holzberger loves the wild beauty of his home. And so we talked about a lot of snow in the middle of high summer and a vision that has been successfully realised. The enthusiastic skier, trainer in the Swabian Ski Association and ex-ski racer invested in the Gohresberg in Allgäu ski lift in 2004/2005 and is now in his fifth more than successful year of operation. His entrepreneurial courage deserves praise. The lift was in operation for 80 ski days in its first season. Rudi Holzberger has also been extremely satisfied with the following years. So it is no surprise that he is planning further investments. For this winter he

is "wishing" for a new used PistenBully. This "wish" makes the K-Info team smile when they remember something Rudi Holzberger's son said: "You're only buying this lift so you can drive snow groomers." But Rudi Holzberger is not only thinking of snow and winter for the PistenBully. He also sees the landscape management opportunities offered by the PistenBully *GreenTech* and is already planning his next projects full of energy and motivation. "There is an awful lot of mowing to do in the Allgäu mountains." The K-Info team is sure that we will be having many more interesting chats with Rudi Holzberger – in winter and in summer.



Rudi Holzberger: author, ski lift operator, cattle breeder and visionary with a PhD in journalism is active for and in his home, the Kreuzthal.



Internal news.



Jean-Daniel Berclaz



Hans Böhlen



Andreas Rudigier



Heinz Leiter



Christoph Huber



Karl Kessler

Bye-Bye Hans Böhlen, Heinz Leiter, Karl Kessler and welcome to Jean-Daniel Berclaz, Andreas Rudigier, Christoph Huber.

After 35 years at Kässbohrer, Hans Böhlen, Area Sales Manager Switzerland, is taking a well-earned retirement. Hans Böhlen has been responsible for PistenBully sales in West Switzerland since 1990 and is now passing on his responsibilities to Jean-Daniel Berclaz. Jean-Daniel Berclaz is a well-known face in the Swiss PistenBully family. He has already been working for 14 years as a field mechanic in the Lower Valais and West Switzerland. His experience and high expertise will continue to ensure optimum care for customers in the future.

A change of generation is not only taking place in Switzerland, but also in Austria and in the Repair/Service department in Laupheim. Andreas Rudigier is taking on the responsibilities of Heinz Leiter, Sales Vorarlberg/Tyrol. With the retirement of Karl Kessler, a genuine PistenBully institution – he has been with the company for over 45 years – Christoph Huber is now responsible for the Repair and Service in Allgäu.

K-Info wishes Jean-Daniel Berclaz, Andreas Rudigier and Christoph Huber a good start in their new activity and expresses heartfelt thanks to Hans Böhlen, Heinz Leiter and Karl Kessler for their decades of dedicated service at PistenBully.

Still online until 30th September 2010:
the PistenBully Outlet Shop.

News

PistenBully Shop



PistenBully Men's Polo Shirt

High wear comfort, good moisture absorption, breathable, easy-care
 Brand: Schöffel
 Colour: white
 Material: MTS
 Moisture Transport System (50 % cotton, 50 % polyester)
 Sizes: S – XXL

EUR 26.90



PistenBully Children's long-sleeve shirt

This shirt offers is comfortable to wear and offers perfect PistenBully design for the "small" PistenBully fans
 Colour: navy/white
 Material: 100 % cotton
 Sizes: 104, 116, 128

EUR 12.90

Prices incl. VAT, plus shipping. Minimum order: EUR 25.00. You can order these items from the PistenBully Shop at www.pistenbully.com.

PistenBully is the official supplier for the FIS ALPINE SKI World Championship 2011 in Garmisch-Partenkirchen.

The FIS Alpine Ski World Championship is taking place from 7th – 20th February 2011 in Garmisch-Partenkirchen. The town with Germany's highest mountain has prevailed against its competitors as the host location. Garmisch-Partenkirchen is a member of "Best of the Alps" and is a candidate for the Winter Olympics 2018.



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I am Operations Manager Workshop Manager
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 Street/ house number _____
 Post code _____ City _____
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Queries/comments:

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